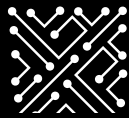




The Carlisle & Finch Co.

<https://carlislefinch.com/>

Industry



Electronics

Employees

50

Headquarters

Ohio, USA

LYNQ ENABLES A SEARCHLIGHT MANUFACTURING COMPANY TO SAVE \$ 60K A YEAR IN MANUAL PROCESSING IN UNDER 6 MONTHS.

LYNQ MES has equipped The Carlisle & Finch Co. with the technology to manage time automation and the ability to see what is being manufactured and completed in real time.

About The Carlisle & Finch Co.

The Carlisle & Finch Co., established in 1894 by Morten Carlisle and Robert S. Finch in Cincinnati, Ohio, has had a long and rich history; from manufacturing the first electric toy train sets in the 1890s to being a global leader in the searchlight industry today. The company is currently owned and run by the 4th and 5th family generations at its Cincinnati headquarters.

The Carlisle & Finch Co. has continued to design and manufacture all types of searchlights and other marine lighting equipment for military, private and commercial sea-craft, and security operations on land for more than 125 years. In order to create lighting-based products that are designed for safety, they combine cutting-edge engineering with world-class manufacturing. As a result of their continuous innovation over more than 125 years, their products are consistent and of the highest quality.

“LYNQ has helped us accomplish our two main goals: automate time and increase scheduling visibility. It also allows more people to see what employees are working on and where in the process an order is currently.”

Less time is spent tracking down a person or order. [We can] focus on ROI, we will save close to \$ 60K a year in manual processing,”

Toni Brummett -
Controller.

LYNQ has proved extremely valuable to Carlisle & Finch Co.'s manufacturing operation, showing when materials are in short supply, as well as when they are due. Because of instant visibility throughout the entire organisation through LYNQ, errors can be corrected before they become problems, which in turn has improved their manufacturing timing and delivery. Likewise, the accounting department also benefits from the process enhancement as closing the month off can happen more swiftly due to the efficiency of closing shop orders.

Visit
lynqmes.com

The Carlisle & Finch Co.

<https://carlislefinch.com/>



What was it like to work with LYNQ during the implementation?

“Nuno (Solutions Manager), was great to work with and extremely knowledgeable, he helped us with getting things right the first time even if that did take a bit longer than originally planned. We had time to absorb, understand, and learn before moving on which meant the entire team was on-board with the solution by the time we were ready to go live. Nuno worked very hard in teaching us how LYNQ worked and how to utilise the system to its fullest potential,” said Brummett.

“The whole LYNQ team are great to work with”, she continued.

“We no longer fill out timecards and have someone entering the data into our systems. We now use tablets for the employees to enter time, quantity, scrap, and to close processes as they are completed. The process has sped up the closing of jobs and gives more accurate management reporting. Reports can be run when needed by the person who needs them and not when someone has time to see if the information has been entered and then run the report. There are no longer any delays, we have the information in real time.”

“There is no need to do any extra manual data entry and we can pull out data in a more user-friendly way when looking at inventory levels, when supplies should be received and how that will affect production. It also allows more users to have access to the information without having to go to one person to try and get the data that is needed.” says Brummett.

When asked if Carlisle & Finch Co. would recommend LYNQ to someone else, they said:

“Absolutely, if a company is looking to automate processes and view manufacturing data in real time then LYNQ is a great solution to use. The more we use LYNQ, the more savings we are making and we are seeing better and better results.”

“Most of our shop employees are over 55 and not tech savvy. After using LYNQ for only a week or two everyone was comfortable and preferred it over the manual method. We have received very positive feedback from our employees. Even a few who thought this would be difficult and not work right were extremely happy with the change and became my biggest supporters of the new solution.”

Toni Brummett -
Controller.