LYNQ

Simplicity and Choice

LYNQ is changing the future of manufacturing through industry partnerships, innovative projects and new X10 platform technology.

Introducing | Cloud MES

LYNQ

As a technology company, we are continually looking to innovate our products and services. Through the relationships with our customers and industry partnerships and our involvement in innovative projects exploiting latest technologies, we are changing the future of manufacturing and the supply chains that manufacturers are part of.

Technology should be disruptive and change the status quo. Technology should also be available and be of benefit to small and midsize companies, not just the large enterprises who can afford it, to level the playing field and remove unfair competitive advantages.

As part of our constant evolution, we aim to bring greater simplicity and choice to provide deployment, licensing and pricing options to suit every manufacturer, no matter their size.

We appreciate your feedback on this early preview of our Cloud MES offering.

Mark Gregory
Chief Executive Officer

Early Preview | What it IS

This interactive preview <u>IS</u> intended to allow interested parties (by invitation only) an opportunity to provide feedback on an <u>early version</u> of LYNQ's Cloud Edition with limited functionality, some new features and a controlled data set. Specifically, evaluation and feedback is sought regarding:

- NEW! cloud-based MES experience
- NEW! mobile first user interface and experience
- NEW! integrated onboarding look and feel
- NEW! cloud APS look and feel
- NEW! employee status and dashboards look and feel
- NEW! equipment status and dashboards look and feel
- NEW! document management and control capabilities
- NEW! centralised master data and configuration management

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This interactive preview <u>IS NOT</u> a full functional release of the Cloud Edition where specific industry and/or customer specific data sets can be imported and HAS NOT been made available for the purposes of evaluation and feedback of:

- Security and permissions management
- Speed and performance
- Integration with ERP, Machines and Other Third Party software or hardware
- Skills sets and certification (APS)
- Employee based scheduling (APS)
- Job splitting (APS)
- Multisite management (APS)
- Work centre affinity (APS)
- Capacity management (APS)
- Materials management (APS)
- Capable to Promise with API for direct ERP/Sales Order integration (APS)

Those interested will be able to evaluate and provide feedback on the above items as part of the Release Candidate (available October 2023).

Deployment

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LYNQ can be deployed **On Premise** (**Software Only**) or as **Public or Private Cloud** (**Software as a Service**).

Software Only

Software as a Service (SaaS)

On Premise

Provides perpetual rights to install and use the software **on your own infrastructure** with annual maintenance and support fees charged at 20% of software list price to keep your software up to date and supported.

Public Cloud

Provides hassle free, Software-as-a-Service (SaaS) usage rights with **shared infrastructure** and private databases provided and managed by LYNQ offering optimised performance and a guaranteed service level of **99.5%**

Private Cloud

Provides hassle free, Software-as-a-Service (SaaS) usage rights with **private infrastructure** and databases provided and managed by LYNQ offering **customisation**, optimised performance and a guaranteed service level of **99.5%**

Perpetual
(20% Annual Maintenance)

Subscription
(Billed Annually)

On Premise vs Cloud Editions

Offering **simplicity** and **choice** to suit every manufacturer.

Deployment	On Premise	Public Cloud	Private Cloud
Technology	Desktop Plus	X10 Platform	X10 Platform
Infrastructure	Provided by Customer	Azure or AWS	Azure or AWS
Management	Customer	LYNQ	LYNQ
Multi Tenant	No	Yes - Shared	Yes - Private
Data	Local or Hosted	Secure Cloud - Private	Secure Cloud - Private
Environment	Desktop First	Mobile First	Mobile First
Worldview	No	Yes	Yes
Marketplace	No	Yes	Yes
Industry Add-Ons	No	Yes	Yes
Onboarding	Customer Portal	Integrated	Integrated
Pricing	Traditional	Subscription	Subscription

Citation ISO Certification
Information Security – Cloud
ISO/IEC 27017: 2015
REGISTERED
Certificate No:395852022

Citation ISO Certification
ISO 27001: 2013
Information security management
REGISTERED
Certificate No:388482022

Citation ISO Certification
ISO/IEC 27018: 2020
Information Security – PII
REGISTERED
Certificate No:395862022

Secure. Trusted.

X10 | Cloud Platform Technology

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- Leading edge, mobile first technology
- Public and Private Cloud options
- Secure (over 90 international standards)
- Improved user interface and experience
- Integrated onboarding
- Document management
- Centralised management
- Multisite with worldview
- Industry add-ons and marketplace apps

Data Science and Engineering

Artificial Intelligence

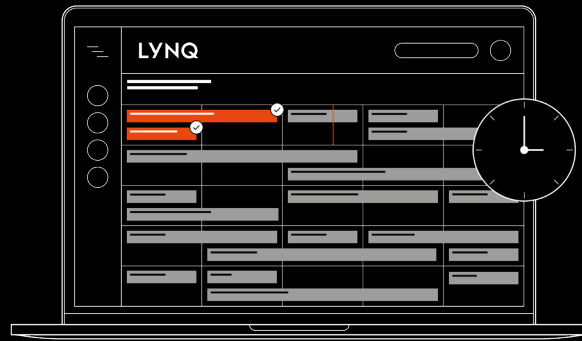Data Lake and Analytics
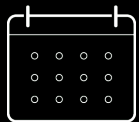
Augmented Working and Process Efficiency

Microsoft Security Over 90 standards

X10 Cloud Platform.
10x faster.

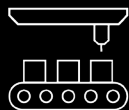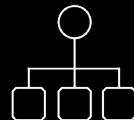# X10 | Advanced Planning & Scheduling (APS)

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- Improved user interface and experience
- Setup and changeover minimisation
- Skills sets and certification
- Employee based scheduling
- Job splitting
- Multi planner with scenario planning
- Work centre affinity
- Improved capacity management
- Integrated materials management
- Capable to Promise with ERP integration

Visual Planning Board   Loading Detail   Material Planning   Interactive Job Lists   Progress Reporting
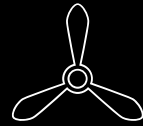
Full featured.
In the Cloud.

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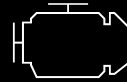
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Built for industry

LYNQ MES offers industry configurations and add-ons to meet the specific needs of your business within the supply chains that you operate.

COMING SOON

Keep an eye out for the industry add-on for Modern Methods of Construction (MMC) arriving in 2024.
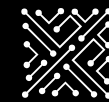
Aerospace

Automotive

Chemicals

Electronics

Food & Beverage

Glass & Ceramics

Life Sciences

Industrial Equipment & Machinery

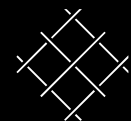Metal Fabrication

Offsite Construction

Oil & Gas

Paper & Paper Products

Plastics & Rubber

Printing & Media

Textile & Clothing

On Premise Edition (FAQ)

The future for our current product and general product direction

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Question	Answer
Will LYNQ stop selling the current product when the Cloud Editions become available or will they be sold side by side?	We will continue to sell the current product as our On Premise, Software Only, Perpetual licensing option alongside the Cloud Editions as our Software as a Service (SaaS), Subscription licensing option.
How long will the current product be in existence for? What is the expected end of life for the current product?	There is no intention to end of life our current (On Premise) product and we will continue to provide updates to this product for at least three (3) years and provide support for at least five (5) years.
Will LYNQ be adding new functionality to the current product or will LYNQ be putting all its focus on delivering new functionality only to the Cloud Platform Editions?	Where possible functionality that can be introduced to both On Premise and Cloud Editions will be added. However, Cloud Editions have a different (X10) technology stack from the current product making it impossible to add all functionality to both platform and current product.
Can we upgrade from the On Premise to Cloud Editions?	By paying annual maintenance, existing customers of the current product (On Premise Edition) will be entitled to migrate to Cloud Platform Editions
If we purchase the On Premise Edition and decide to upgrade to Cloud Platform Edition, is this a new implementation?	In the first year of launch, customers wishing to migrate from the On Premise Edition to the Cloud Editions will require a new implementation. Customers wishing to do this will be provided with re-implementation services at discounted rates.
Does LYNQ have tools that can be used to migrate the profiles and data from On Premise to Cloud Platform Editions?	Migration tools to help customers move from the On Premise to the Cloud Platform Edition will be available from January 2025
Is the Cloud Edition subscription only? What does that mean if we decide to go ahead with a perpetual license?	Our On Premise Edition is available to purchase on a Perpetual (traditional) license basis. In this instance the customer owns the product and pays annual maintenance and support to keep the product updated. Our Cloud Platform Editions are available on Subscription Only and an increase in the annual costs should be expected for Public and Private cloud subscriptions where we are managing and providing infrastructure to deliver our Software as a Service (SaaS). In this instance the customer subscribes to the product but does not own the product.

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AMER | EMEA | APAC