

# LYNQ

## Driving factory performance with Acumatica

Plug-and-play manufacturing execution system (MES)  
software to **digitalise** and drive factory performance.

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# About us

LYNQ

**15,000**

Resources

**250**

Customers

**15**

Industries

**10**

Countries

**One solution**



Acumatica



ORACLE



Microsoft

sage

SAP



Source: IEC62264-3 Generic activity model of manufacturing operations management

# One product. All the features.



## Plan

Effective scheduling of resources with online plans and interactive job lists.

### Core features

Resource management

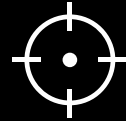
Detailed scheduling

Materials planning

Finite capacity planning

Online production plans

Interactive job lists



## Track

Real-time data collection and tracking of employees, equipment and jobs.

### Core features

Configurable terminals

Job management

Materials management

Time and attendance

Real-time tracking

Performance monitoring

Supervisory control



## Automate

Automatic data capture from machines and other devices.

### Core features

Machine connectivity

Automatic data collection

Human machine interface

Data management



## Analyse

World-class factory performance analysis with loss visualisation.

### Core features

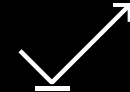
Factory performance

Employee performance

Equipment performance

Product analysis

Loss visualisation



## Optimise

Paperless shop floor with downtime alerts and collaborative messaging.

### Core features

Instant messaging

Configurable alerts

Issue management

Paperless shop



# Your business. Understood.

Effective resource management to increase efficiency, productivity and profitability.

[Watch a demo \(20 min\)](#)

## Acumatica Materials

- Integration Video (3 min)
- Integration Whitepaper



PLUG AND PLAY  
INTEGRATION

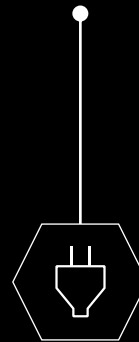
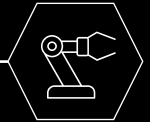
Certified integration  
with **Acumatica 2020 R2**

# LYNQ



MACHINE  
CONNECTIVITY

Over **140 industrial  
drivers** to the most  
common PLC-I/O devices

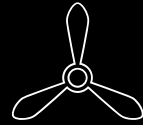


THIRD PARTY  
PLUGINS

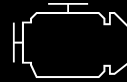
**Microsoft Power Platform,**  
Payroll, WMS, QMS, SPC,  
SQC, SCADA, CMMS

# Built for industry.

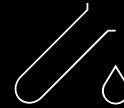
Flexible configuration options designed to support both **process** and **discrete** based manufacturing industries operating **job** shop, **batch** production or production **line** environments



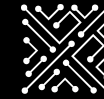
Aerospace



Automotive



Chemicals



Electronics



Food & Beverage



Furniture & Wood



Glass & Ceramics



Life Sciences



Industrial Equipment & Machinery



Metal Fabrication



Oil & Gas



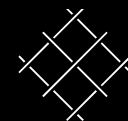
Paper & Paper Products



Plastics & Rubber

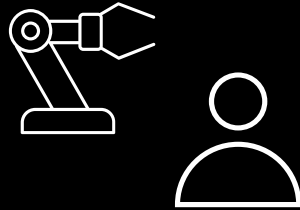


Printing & Media



Textile & Clothing

LYNQ is licensed by **named resource**. Your license supports **unlimited users** and **unlimited terminals**.



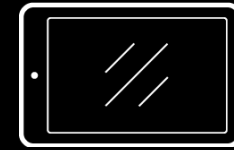
### Named Resource

A named resource license is required for any manufacturing employee, machine or work centre that you wish to plan, track, automate or analyse to optimise their effectiveness.



### Unlimited Users

A user is a management or administrative employee that is not directly involved in the production process for whom scheduling and performance analysis is not required.



### Unlimited Terminals

A terminal is a mobile or tablet device that is used for data collection and/or management purposes. Terminals may be used by an individual or shared between a group of workers.

LYNQ can be deployed **on premise** or in a **private cloud**. You may purchase the **software only** (perpetual or subscription) or **software as a service** (SaaS).



On Premise



Private Cloud

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## Software Only

### Lifetime

Provides perpetual rights to use the software, meaning you own the licenses and can continue to use the software after the term of the agreement.

To keep your software up to date and supported, you are required to pay Annual Maintenance and Support Fees charged at 20% of the software list price.

### Subscription

Provides non-perpetual rights to use the software, meaning you can use the software only during the term of the agreement secured by periodic payments.

This model lowers your initial licensing costs and provides the flexibility to increase or decrease the number of resources with each subscription.



### Cloud Services

Infrastructure-as-a-Service (IaaS) offering providing optimised performance of the software without the hassle of securing, managing and maintaining networks and servers.

Cloud Services is available as an add-on to the purchase of a LYNQ MES software subscription.

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## Software as a Service (SaaS)



# Pricing and ROI Examples (USD)

Manufacturers running LYNQ MES benefit from an **increase in the effective of their resources** ... helping to achieve delivery, quality and financial goals.

Number of Resources	Subscription – On Premise / Hosted (Per Resource Per Month)	SaaS – Private Cloud (Per Resource Per Month)	Savings ** (Per Month)	ROI (months) SaaS
10	\$50	n/a	\$2,800	6 months
25	\$35	\$98	\$7,000	4 months
50	\$30	\$74	\$14,000	3 months
100	\$17.50	\$49	\$28,000	2 months
200	\$11.25	\$31	\$56,000	1.5 months

\*Subscription and SaaS billed annually – 36 month term applies.  
 \*\*Quick Start Services additional at \$10,000 fixed (up to 50 resources)

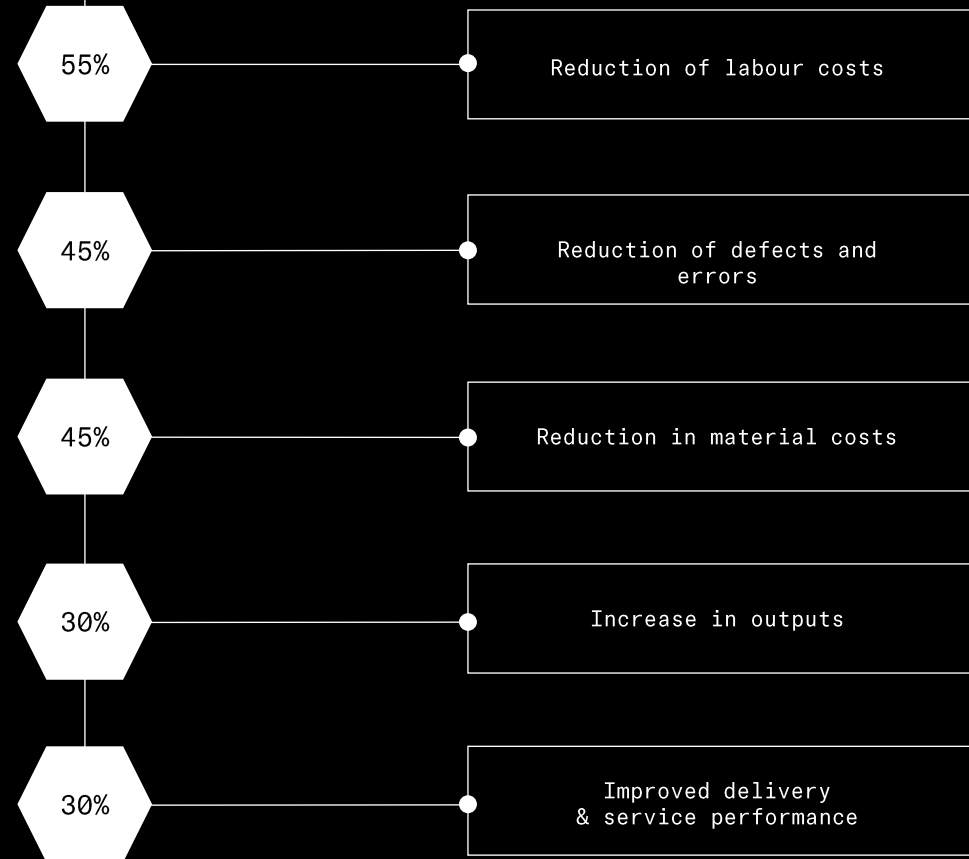
\*\*savings based on 5% gain in resource effectiveness at an average labour / machine cost rate of \$35 per hour.

# Resonate, Differentiate and Substantiate

## Why invest in LYNQ?

The impact of factory automation and digitalisation using LYNQ to drive resource effectiveness is significant. Here are just some of the benefits our customers realise...

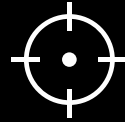
Reference and case studies available upon request



# ROI in just 6 months



Plan



Track



Automate



Analyse



Optimise

## One solution

Optimise manufacturing workflow by integrating your **planning and production** activities with an all-in-one solution.

## Fast payback

Typical ROI in **less than six (6) months** from an increase in the effectiveness of the resources being managed.

## Quick to deploy

Rapid, fixed priced implementation in less than 12 weeks. **Assisted evaluations** available upon request.

## Configurable

Sophisticated, next-generation web-based technologies, **easily configured** for any industry and any device, providing any time access.

## Insightful

Gain instant insight with out of the box, **world-class performance** analysis and loss visualisation of your employees and equipment.

## Machine connectivity

Automate data capture from your machines and other devices with more than **140 drivers** to the most common PLC/IO devices supporting Industry 4.0.

# LYNQ

AMER | EMEA | APAC