

LYNQ

Quick Start

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JANUARY 2019

Foreword

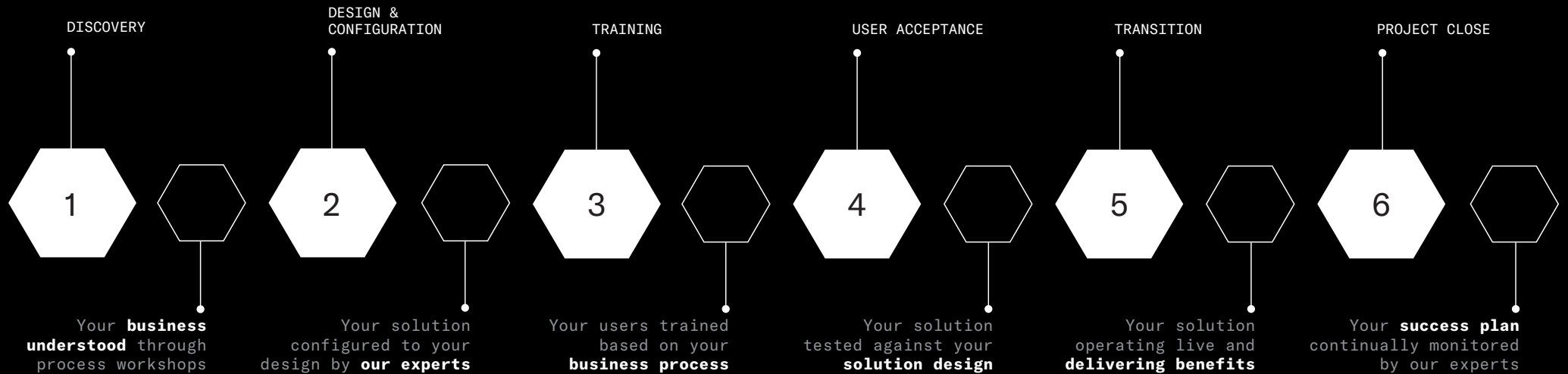
With your commitment, LYNQ can be implemented quickly and easily within your environment in less than twelve (12) weeks, so you don't have to wait long before you start to see the benefit and return from your investment.

Our fixed pricing model helps you to de-risk your project by providing assurance of delivery without costly overruns that often occur with time and materials models. We also understand that you have limited time, which is why we deliver our software remotely to avoid disruption to your business and to minimise expenses.

Of course if you would rather have the software delivered on-site we have a network of partners local to you who are on hand to assist. The choice is yours.

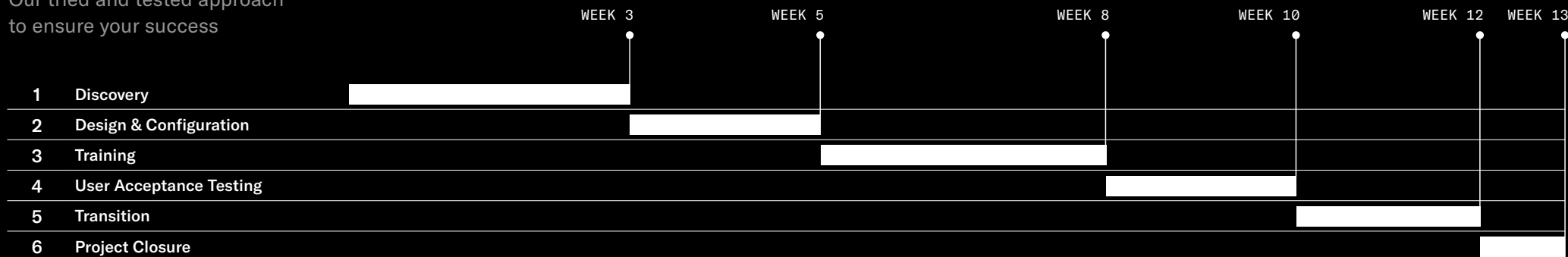
Our approach

Fixed price, rapid deployment
in under 12 weeks



Your project

Our tried and tested approach to ensure your success



Steps	Phase	Task	Sign Off?	Resource	Client Hours	Deliverables
1	Discovery	Business process interviews (factory/data)	Yes	Solutions Consultant/Customer	16	Requirements document
		Gap analysis		Solutions Consultant	0	Gap analysis
		Project plan		Solutions Consultant	0	Project plan
2	Design & Configuration	ERP configuration		Customer	40	Installed applications (sandbox/production) Configured sandbox environment Solution design document
		Installation (sandbox/production)		Technical Consultant	0	
		Solution configuration		Solutions Consultant	0	
		Automation configuration		Solutions Consultant/Customer	0	
		Demonstration of configured solution		Solutions Consultant/Customer	2	
Document solution design	Yes	Solutions Consultant/Customer	2			
3	Training	Schedulers		Solutions Consultant/Customer	4	Record remote training sessions Training materials
		Workforce		Solutions Consultant/Customer	2	
		Supervisors		Solutions Consultant/Customer	2	
		Systems administration		Solutions Consultant	2	
4	User Acceptance Testing	User testing		Solutions Consultant/Customer	60	Acceptance testing document
		User acceptance sign-off	Yes	Customer	1	
5	Transition	Go live preparation		Solutions Consultant	0	Configured production environment
		Go live		Customer	0	
		Post go live assistance		Solutions Consultant	0	
		Optimisation		Solutions Consultant/Customer	4	
6	Project Closure	Project closure	Yes	Customer	1	Project sign-off/success plan
		Hand over to support		Solutions Consultant/Support	0	
		Customer success plan		Customer Success Manager	0	
Estimated total effect (hours)					136	

Terms and conditions

Managing expectations to maximise your return

- 100% payment in advance is required for your project to be scheduled and a Solution Consultant to be assigned.
- The entire project must be completed within 90 days from the start of solution configuration.
Additional charges shall apply on a time and materials basis for any services required outside of this time period.
- Limited to two (2) on premise software installations (sandbox and production).
- Standard software only i.e. configuration included, customisation excluded.
Additional charges apply for customising your software. This will be scoped and quoted for separately.
- We will advise you of any ERP or PLM master data changes required. You are responsible for the configuration of your ERP or PLM master data.
Additional charges may apply if further assistance is required.
- You will ensure your team are available and on time for any agreed meetings. 48 hours cancellation notice is required for online meetings and 7 days notice for on-site meetings.
Additional charges may apply.
- To minimise expenses to you, all work will be carried out remotely.
If you would prefer to have your project delivered on-site please let us know and we can provide you with details of a partner local to you.
- Unless otherwise stated this implementation applies to a single company database only.
Additional charges apply.
- Unless otherwise stated this implementation is for a maximum of 50 resources.
Additional charges apply.
- Machine integration is not included.
Additional charges apply.
- Third party systems integration is not included (e.g. Payroll/clocking, WMS, QMS, SPC, SQC, SCADA, CMMS).
Additional charges apply.



My business. Understood.

LYNQ is reinventing manufacturing execution system (MES) software for small to midsize manufacturers looking for a configurable, plug-and-play solution to digitalise and drive factory performance.

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AMER | EMEA | APAC